

December 11th, 2012

## **INVITATION**

**The Indian Business Chamber of Luxembourg  
invites you to the Seminar on:**

# **“Outsourcing: Negotiation, Structuring & Governance”**

**Tuesday, January 22nd, 2013 - 18.00 hours**

**Venue : BGL BNP Paribas, 50 Avenue J. F. Kennedy, L-2951 Luxembourg**

### **Context**

Outsourcing, a strategic activity, has long been central to operations management research and practice. Yet, there are still many outsourcing management challenges that remain. This seminar will focus on various issues, concepts, methodologies & on how to overcome these challenges for the smooth running of the business.

### **Speakers**

**Mr. Srikanth Iyengar, Global Head of Business Development - Strategic Global Outsourcing at Infoys Limited.** Srikanth leads a global sales team that drives a pipeline development & successful closure of projects worth over US\$. 50M. He is also the Head of the UK Centre & a member of the Regional Leadership Council, Europe.

**Mr. Julio Nerin Rotger, Chef of the Wholesale Development Division, IT Development Services at Caisse d'Epargne de l'Etat, Luxembourg.** Julio will share CEE's experience of outsourcing services out of India.

**Registration starts at 18h00.** Presentations are from 18h30 to 20h00, followed by a **networking cocktail**

**Participation:** Members: Free / Non-members: Euro.20 - payable in cash at the entrance

**Registration:** On-line: <http://www.ibcl.lu/events.php> Email: [register@ibcl.lu](mailto:register@ibcl.lu) or fax: 445928

**The seminar is supported by Lancelot Luxembourg**



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