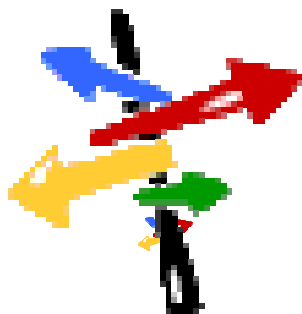


# “Awaken the Winner in you”



[A Roadmap to Success and Happiness - based on Emotional Intelligence (EI) and Neuro Linguistic Programming (NLP)]



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# Who is a Winner?

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What do we come on  
this earth with?

We come on this earth,  
with so much of potential  
that .....

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But unfortunately when  
we leave from here, what  
do we leave with .....

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**Worse still.....**

So much of Emotional hurts  
And many unfulfilled desires

**Why does it so happen?**

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Firstly, it happens  
because...

**We do not know as to  
what our Goal is?**

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2<sup>nd</sup> because of the types of people that we meet in life....

- Nice people
- Leg-pullers

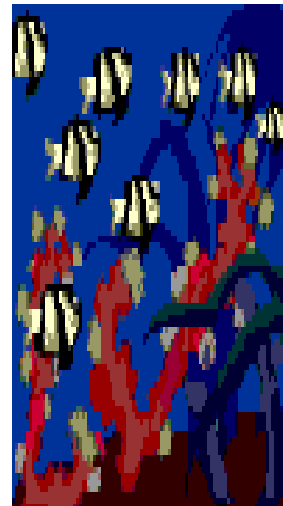
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## Types of people that we meet in life

- Overbearing
- Dominating
- Demanding
- Manipulative
- Egoist
- Diplomatic
- Task-oriented
- Indifferent
- Parasite
- Unfair
- Self centered
- So called responsible



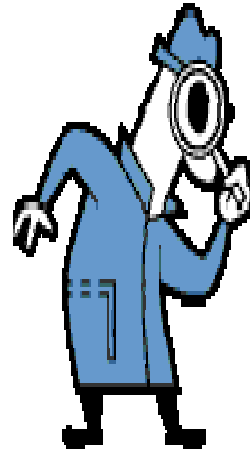
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## Types of people that we meet in life

- **Misinterpreter**
- **Rough**
- **Plain robber**
- **Demoraliser**
- **Demotivator**
- **Greenmailer**
- **Trickster**
- **Blame Shifter**
- **Provocateur**

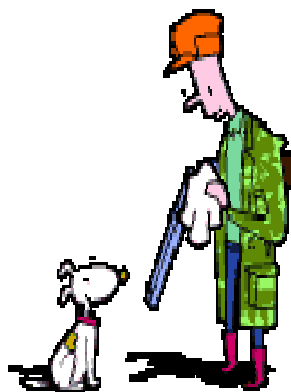


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Is it everyone bad in this world?  
Of course not.



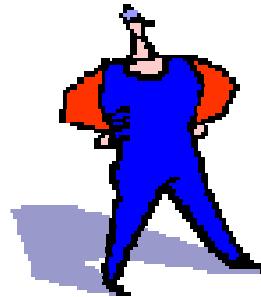
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## Of course not.....

1. Master mind
2. Competitive
3. Demanding
4. Task oriented
5. Manipulative
6. Opportunist
7. Clever
8. Diplomat
9. Task Master
10. NPD



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**Who you think is the main Culprit behind people's difficult behavior?**



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**And the Culprit is.....**

**Stress.**

**It completely  
disempowers us.**

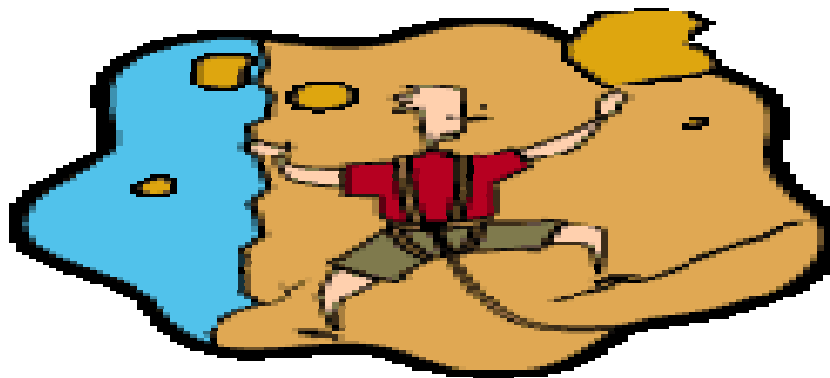


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**How to know that I am  
under stress?**



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## Consequences of Stress?



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## Awakening the Winner Within (Being the Star Performer)



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# How to be a Winner?

## 3. Do what winners do

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Winners don't do different things, nor do them differently

**“Winners only do right things and in right way”**

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**“Winners only do right things and in right way”**

- Winners work for others. Losers are worried about themselves.



Keep checking on which side of the Fence you are?

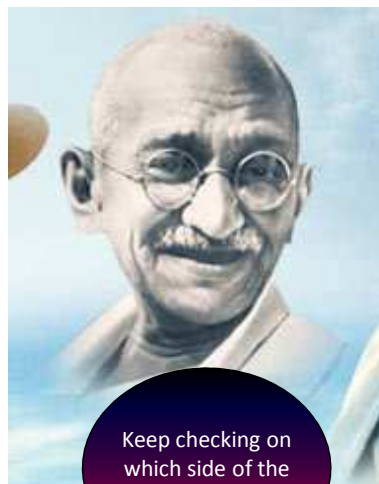
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**“Winners only do right things and in right way”**

- Winners are driven by an urge to serve. Losers are driven by an urge to usurp.



Keep checking on which side of the Fence you are?

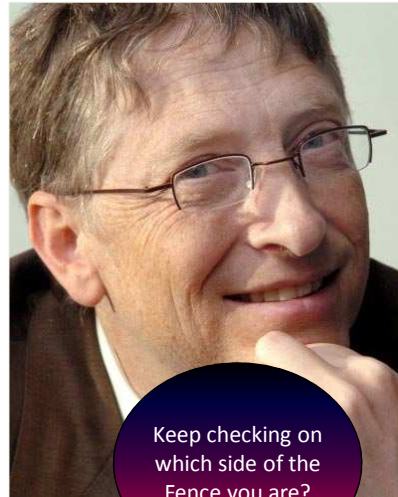
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**“Winners only do right things and in right way”**

- Winners are people with positive Attitude and the Losers are people with Negative Attitude.



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**“Winners only do right things and in right way”**

- Winners are Givers and Losers are Takers



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**“Winners only do right things and in right way”**

- **Winners are Assets and Losers are Liabilities**



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**“Winners only do right things and in right way”**

- **Winners believe in creation and distribution of wealth and Losers believe in amassing the same**



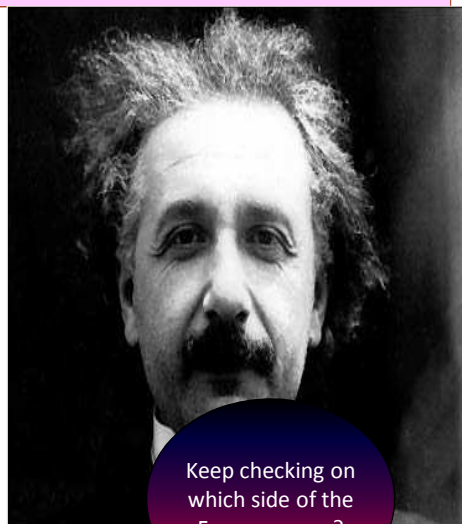
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Chartered Accountant

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**“Winners only do right things and in right way”**

- Winners are happy and Losers keep cribbing and complaining



Keep checking on which side of the Fence you are?

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**“Winners only do right things and in right way”**

- Winners dream and Losers day dream



Keep checking on which side of the Fence you are?

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## 4. Winners are highly Self-motivated People

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## 5. Winners are always prepared to be surprised and shocked



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## 6. Winners constantly Harness the Power of Subconscious

**Emotional Intelligence  
Neuro Linguistic Programming (NLP)**

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## **Five components**

**Neuro Linguistic Programming (NLP)**

**Tapping the Cosmic Energy**

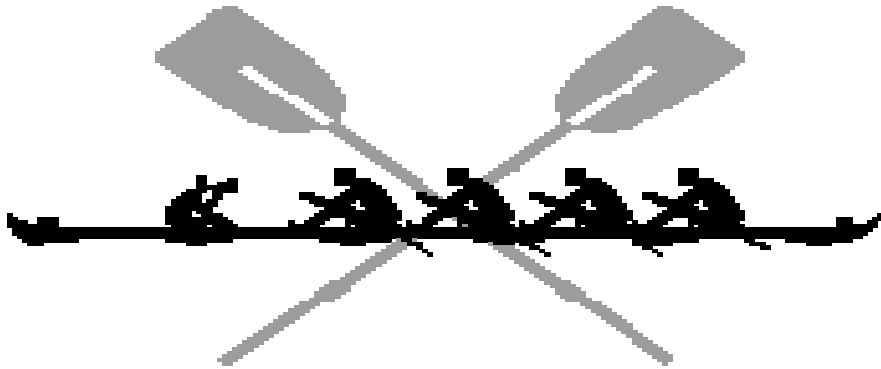
**Emotional Intelligence (EI or EQ or SQ)**

**Visualisation**

**High Self-esteem**

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## 7. Winners possess Positive Attitude



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## This is Positive Attitude



Naga Naresh Karutura has passed out of IIT Madras in Computer Science and has joined Google in Bangalore.

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